# Branding Your Green Platform





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## GROWING WHAT'S NEXT<sup>™</sup>



As a fifth-generation, family-owned company, we take pride in providing our customers with the best horticultural products and services, year after year.



Our mission is to help retailers, growers and landscapers create a world landscape that is more beautiful, diverse and sustainable.



# BAILEY

GROWING WHAT'S NEXT"

### Innovation

#### FRESH VARIETIES THAT CUSTOMERS WILL LOVE

Innovation has always been a hallmark of Bailey. In addition to Bailey Innovations™, our in-house breeding program, we work with industry-leading breeders around the globe.













# Marketing

Bailey has been an industry leader in brand marketing since 2004 when Endless Summer® Hydrangeas burst on the scene. We haven't looked back ever since.











## Mechanization

Always on the forefront of solutions to improve efficiency and to advance cultural growing techniques.











# Plant Development

Bailey partners with breeders around the world to introduce new and exciting varieties to the market.









# Family roots















PLANTING CREW - 1979

# My background











# Influences



# Family





1959 2016

# Evolution of brands











# Evolution of brands

- Exceptional genetics
- Regional product mixes
- Strong national brand with national marketing program
- Proven in production
- Retail appeal
- End user performance
- Aggressive but strategic product development program





# Evolution of brands

ROSES YOU CAN GROW™

24 varieties of shrub roses in an array of colors and habits Bred for cold hardiness & disease resistance Everblooming or strongly recurrent Trialing new genetics easy

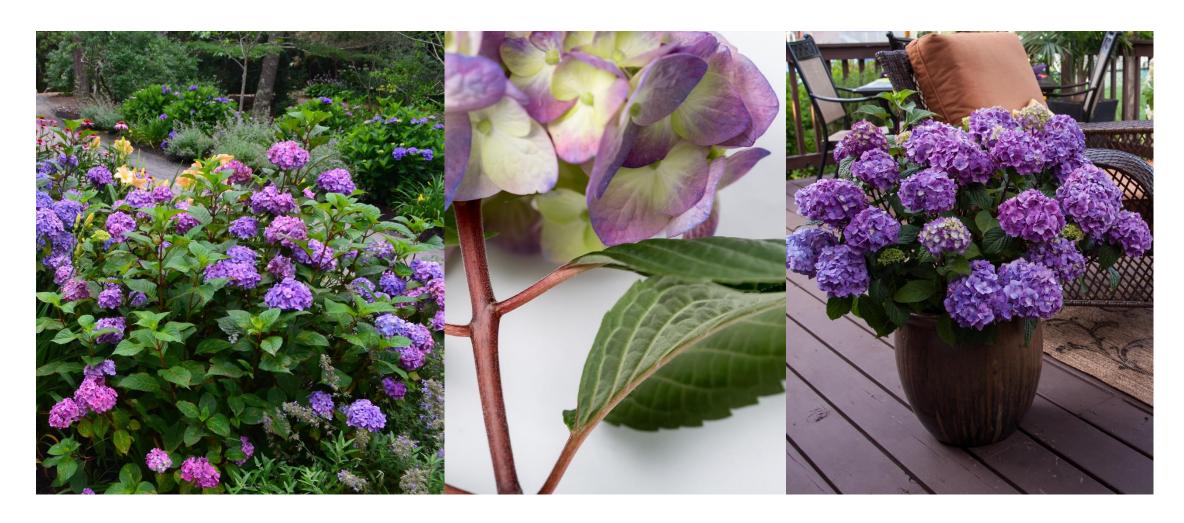
# Beautiful Blooms

## Summer Crush® Hydrangea





## BloomStruck® Hydrangea





#### Butterfly Bush Buddleia davidii

With big wands of fragrant flowers in bright colors, Buddleia is the quintessential summer flowering shrub. Our selections flower continuously into fall if old blooms are removed. Older plants are easily rejuvenated in the garden by moderate to severe pruning when needed.



ZONE
HEIGHT
WIDTH
EXPOSURE
SHAPE

	Funky Fuchsia™	Groovy Grape™	Psychedelic Sky™
NE	5-9	5-9	5-9
НТ	6-8'	8-10'	4-6'
тн	6-8'	6-8'	4-5'
RE	Full Sun	Full Sun	Full Sun
PΕ	Rounded to upright	Rounded to upright	Upright



## Funky Fuchsia<sup>™</sup> Butterfly Bush





## Sapphire Surf<sup>™</sup> Caryopteris





## Vanilla Strawberry™ Hydrangea





## Berry White<sup>™</sup> Hydrangea





## Strawberry Sundae® Hydrangea





# Seed pods

# Fiber Optics™ Buttonbush





# Brilliant berries

## Galaxy<sup>™</sup> Snowberry





# Candy<sup>™</sup> Snowberry





# Wildfire<sup>™</sup> Winterberry





#### Autumn Revolution™ Bittersweet





# Winter interest

#### Neon Burst<sup>TM</sup> Dogwood





## Southern charm

#### Vintage Jade™ Distylium





#### BananAppeal<sup>TM</sup> Ilicium





#### Connections









# EMERGENT | Far West Get Together 2013









### Personal Connections









# SEED YOUR FUTURE













